

TEST DRIVES™

WHAT IS A TEST DRIVE?

- + A one-day session to explore a product's technical feature sets
- + A close, consultative look at the architecture
- + An opportunity to discover how the product fits your requirements and environment – with third-party industry experts
- + A chance to experience the product in a hands-on environment

A TEST DRIVE IS NOT:

- + A day-to-day operations, administration, or troubleshooting training – Test Drives focus on architecture
- + A 1:1 meeting – you will be participating with a group of your peers
- + A discussion comparing Dell Technologies products to competitors' products

*If your organization is interested in additional support that surpasses the Test Drive's deliverables please leverage your Dell EMC team to see what specific training is available.

HOW CAN YOU BEST BENEFIT FROM A TEST DRIVE?

- + Get engaged – an interactive session is best for everyone
- + Ask questions – leverage the technical expertise of the presenter & on-site Dell Technologies Hosts/SMEs
- + Collaborate – exchange data center experiences with your peers in the industry
- + Participate in labs- observe the solution's features and capabilities first hand